

Memorandum of Understanding between
Green Building Council South Africa (GBCSA)
and
ASHRAE South Africa Chapter

GBCSA founded in 2007, inspiring an environment in which people and planet thrive. GBCSA are passionate, collaborative planet shapers that operate across the commercial, residential and public sectors to ensure that buildings and homes are designed, built and operated in an environmentally sustainable way.

Founded in 1894, ASHRAE advances the arts and sciences of heating, ventilation, air-conditioning and refrigeration to serve humanity and promote a sustainable world.

GBCSA and ASHRAE SA Chapter have had a mutually rewarding relationship. This Memorandum seeks to ensure that this is ongoing to benefit the industry and members of both organisations.

Considering that GBCSA and ASHRAE SA Chapter share a common goal of promoting sustainable built environments and recognising that both GBCSA and ASHRAE SA Chapter wish to develop a partnership for further cooperation and widen their opportunities members intentionally.

GBCSA and ASHRAE SA Chapter agree to support the Memorandum of Understanding to advance and promote the mutual interest of their respective members and employees. Both parties are committed to working together toward the following activities and goals:

CONSISTENT LEADERSHIP COMMUNICATION


Recognising the importance of communication in organisational collaboration, both organisations commit to hold a liaison meeting bi-annually (either in person or via conference call) of designated ASHRAE SA Chapter / GBCSA representatives to:

- Ensure ongoing advancement of collaborative projects.
- Keep each respective organisation informed of major initiatives.
- Discuss new opportunities for collaboration.

ASHRAE SA Chapter shall take responsibility for initiating the first annual liaison meeting. Action items with assigned duties shall be recorded at each meeting. The parties responsible for ensuring this MOU is actively pursued through the term of the Agreement:

For GBCSA:
CEO
L Reynolds

For ASHRAE SA Chapter:
President
AO Soluade



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CONFERENCES AND MEETINGS

Each organisation agrees to provide the other with a meeting invitation and two complimentary VIP registrations to the Annual General Meeting.

GBCSA and ASHRAE SA Chapter agree to explore opportunities to provide speakers at the other organisation's meetings to help provide updates and perspectives on technologies and trends of mutual interest.

Where mutually beneficial, each organisation shall help publicise the other organisation's meetings and promote attendance, ensuring that any such advertising is made according to both parties' policies.

ASHRAE SA Chapter will be entitled to access GBCSA preferential rates for training and paid events (excluding the annual Green Building Convention, association discount will be available) and receive invitations to Planet Shaper events at preferential rates.

Costs of attendance on local courses will be discounted to both ASHRAE SA Chapter members and GBCSA members. International courses are dictated to by the ASHRAE Society, and the local ASHRAE SA Chapter cannot set these amounts.

Dual technical courses and events are to be encouraged by each association on a yearly basis by the careful implementation and sharing of annual training courses and event calendars.

Individuals employed at a GBCSA member organisation will access ASHRAE SA Chapter training and events at ASHRAE SA Chapter member pricing when attending as a representative of the GBCSA member organisation.

Membership benefits will be granted only where the requisite proof of current membership is provided in the form of a membership certificate or membership code.

GBCSA members will not receive member discounts to ASHRAE publications, including ASHRAE standards.

Either body shall be entitled to withhold recognition to a member of the other body elected to membership through reciprocal arrangements with another professional body.

Either body shall be entitled to withhold benefits from the other body's members if they violate the code of conduct of that body. In addition, written notification of violations is required to be shared in writing with the body of the violating member.

ASHRAE SA Chapter acknowledges that the annual GBCSA conference is wholly owned and successfully operated by GBCSA and will not interfere with the regular promotion and occurrence. However, it will assist in the successful advertising of this event and ensure that the technical program is internationally and locally planned and accommodated where requested by GBCSA.

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With the same assistance, GBCSA acknowledges that the Region At Large Chapter Regional Conference and SA Chapter Conference occurs on a yearly basis and is technical in nature, not an exhibition and will similarly offer support and promotion of these events when they occur.

CHAPTER COLLABORATION

GBCSA and ASHRAE SA Chapter agree to coordinate the promotion of joint grassroots meetings of respective members. This will be implemented by sharing the advertisement for the events with the secretary of each association for distribution to their database of members.

Exchange of Chapter leader contact information will be considered one way to accomplish this objective as agreed by each association.

Dual membership is to be promoted and recognised by each association.

ADVOCACY

Where mutually beneficial and to the extent allowed by laws and corporate policies, GBCSA and ASHRAE SA Chapter agree to work together on everyday public affairs goals and ideologies. During annual liaison meetings, public affairs strategies will be discussed, and shared goals identified. Collaboration opportunities to be considered include:

- Joint promotion of codes and standards at the local and Government levels.
- Promoting mutually beneficial positions during the development and passage of local and Government legislation.
- Education of legislators on issues important to the members of each organisation.
- The creation and adoption of appropriate and applicable international standards help the profession achieve consistency, sustainability and quality while advancing the public interests. Accordingly, both ASHRAE SA Chapter and GBCSA are committed to the development and promotion of such standards. Hence, ASHRAE SA Chapter will keep GBCSA informed of its work programme and activities related to international standards and provide opportunities for GBCSA to contribute to standards development and promotion as appropriate.
- Where appropriate ASHRAE SA Chapter and GBCSA will work together to produce and promote guidance that qualified professionals may need to implement relevant and applicable standards locally, including updates and new developments to the GBCSA suite of green building rating tools.
- ASHRAE SA Chapter Sustainability Committee to provide guidance on the New Build V2 tool.
- Where appropriate, ASHRAE SA Chapter will work together with GBCSA to promote international standards and/or local guidance to relevant South African policy and standards regulators.
- Both parties shall enable and encourage both ASHRAE SA Chapter and GBCSA members to access technical standards, guidance, information, published data and market summaries provided by each of the bodies via their websites.
- Both parties shall jointly identify areas of mutual interest and work collaboratively to create a platform for promoting the research findings and shared policy positions to the Government,

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business and the community to further the adoption and implementation of sustainable built environments. Where appropriate, and by prior written Agreement, both parties agree to jointly source third party funding for research or intelligence gathering in relation to matters of common interests.

Through the liaison group already established between ASHRAE SA Chapter and GBCSA, both organisations agree:

- To engage in further dialogue to promote their shared interests and widen and deepen existing lines of cooperation and communication.
- To encourage an exchange of each party's leading magazine/newsletter regularly.
- To encourage the other party to reproduce news and feature articles of interest from the respective journals and e-bulletins, with due acknowledgement of authorship and original publication.
- Consider donating to the other party selected research or practice manuals or other publications on a goodwill basis.

PUBLICATIONS

Recognising that electronic and print publications are a primary means of disseminating new technologies, trends and practices, GBCSA and ASHRAE SA Chapter agree to:

- Provide at least one complimentary subscription to the primary membership periodical to be received at the headquarters of the other organisation.
- Explore opportunities to produce publications of mutual benefit jointly.
- Cross-market each organisation's publications where appropriate and with industry-standard distributor discounts.
- Use periodicals to promote the other organisation's events, publications and other activities.
- Explore mutually beneficial ways to ensure ASHRAE publications are available for distribution to GBCSA's members where made possible by the society.

EDUCATION

As leading providers of conventional and online educational services and in recognition of the vital role professional development has for our respective members, GBCSA and ASHRAE SA Chapter agree to:

- Cross-market educational offerings at the regional, national and international levels.
- Explore opportunities to co-develop new courses or other training programs that take advantage of overlapping and complementary expertise between ASHRAE SA Chapter and GBCSA.
- Discuss ways that certifications programs can be jointly developed or administered.

TECHNICAL ACTIVITIES COORDINATION

GBCSA and ASHRAE SA Chapter agree to foster technical cooperation in areas of common interest by:

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- Encourage members in each organisation to participate on technical committees and task forces.
- Provide opportunities to participate in and comment on proposed standards, guidelines, policies, and position statements developed on technical subjects related to buildings and community developments.
- Establish liaison representatives to key technical committees where mutually beneficial to do so.

RESEARCH

Recognising the importance research plays in accelerating the transformation to a more sustainable built environment, GBCSA and ASHRAE SA Chapter agree to:

- Promote research in areas where research results will add to the body of knowledge in sustainability.
- Disseminate research results quickly, focusing on high-impact findings.
- Identify opportunities for research funding from other sources.
- Assist in ASHRAE research promotion funding where possible.

ADMINISTRATIVE CONTACTS

The administrative contacts for actions tied to this MOU shall be:

For GBCSA:

Business Development
Mischa Tessendorf

For ASHRAE SA Chapter:

Admin
Estelle Joosten

TERMINATION

Either party may terminate this MOU, with or without stated cause, upon providing the other party with thirty (30) days written notice of intent to terminate.

TERM

The term of this MOU shall begin when signed by both parties and shall terminate at the end of two (2) years unless extended at that time by a written Agreement.

LEGAL STANDING

This MOU reflects a commitment by GBCSA and ASHRAE SA Chapter to continue enhancing their working relationship and individual efforts toward achieving mutual objectives described above. However, it does not create a binding obligation or Agreement between the two organisations, and neither organisation must negotiate toward or enter into a binding written agreement.

GBCSA and ASHRAE SA Chapter shall publicise this Agreement to their respective members. Any press statement about the cooperation agreement shall be subject to prior written approval, from both

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parties, including media and communication plans. In the event of divergence in understanding of viewpoints or clarification in the Agreement, both parties shall negotiate with each other amicably and seek to bridge the differences. Neither party shall engage in activities that negatively affect the reputation of each other and their members.

In addition, this MOU does not create a partnership, joint venture, fiduciary relationship or similar relationship between GBCSA and ASHRAE SA Chapter. Furthermore, it is understood that this MOU is conceived as a dynamic document meant to change as circumstances and priorities warrant. This Agreement is a statement of intent to foster genuine and mutually beneficial cooperation between the parties. It may be modified or amended by a written Agreement between both organisations. GBCSA and ASHRAE SA Chapter shall keep the information about each other in confidence.

For GBCSA:

CEO
L Reynolds



Date 15 August 2021

For ASHRAE SA Chapter:

President
AO Soluade



Date 13 September 2021

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